

HW Fasteners Ltd.

Tel : 051-376187 **April 2006** Fax:051-350050

Happy **E**aster with all its cheer. Bad news on Good Friday, u cant drink beer. But look on the bright side, after Easter Sunday when u go to the pub u can take off Monday. A holiday week the first of the year, do u think it is funny everything rhymes with beer. Christmas the last one, we gave it a lash. For the last two months I was short of cash. Have the few bob now ready to spend. By eleven o clock everyone is my friend. But only till morning when the sun rises it head, creeps in the window and hits u in bed. Shakes u and breaks u and puts on ur legs. Down to the brekkie to crack open the eggs. You waited since last year, was it a year?, Ha Ha another word that rhymes with beer. But least not forget the reason we are here. Its to celebrate Easter and not just drink Beer.

Good News and Bad News

Elaine is back from maternity leave. Remember Elaine she broke her leg in may last year. Fully recovered and fit again and a welcome sight back in the office.

Walter on the other hand (or I should say the other leg), broke his one the day before Elaine came back playing soccer. I wish people would stop telling people to "BREAK A LEG", as a sign of good luck.

But seriously though, may we take this opportunity to apologize to customers for this slight inconvenience. Walter will be back during the Easter *BREAK*. So to all his customers, he will endeavor to contact you on his return.

Credit Union Advertisement

Ekam have asked us, to notify anyone who took up a spot on www.helpmebuiltdandrenovate.com, that they now have an advert running on the "INFO TV" screen, in 4 Credit Unions locally. Parnell Street, Ardkeen, St.Dominic, Lisduggan. Using this form of advertising gives massive media coverage for your company profile.

MAY DeWALT SHOW

We will be holding the 3rd of many DeWalt trade shows, on the 4th 5th 6th of May 2006. More exciting specials as before with DeWalts trade show offer of "buy more get more". This proved extremely popular among customers in November. The more VALUE of product you BUY, the more of FREE product you GET.

The "ON SITE DEMO VAN", will be visiting sites in Waterford and surrounding areas on both Thursday and Friday. 4th and 5th May. As a special incentive to come visit the show and buy a DeWalt Power Tool, the Demo Van will be distributing, DeWalt Dollars. Bring these along to get up to €50 extra off any product on the day as well as your "BUY MORE GET MORE INCENTIVE". Plus lots of free pens, keyrings, hats, footballs and other stuff. If you want the Demo Van to visit your site, contact Vincent or Garvan to arrange to see you.

NOTE : the main trade show will be on Saturday 6th May.

Please see our website for details. And also please visit the site closer to the day to get a sneak preview of prices and rates of some of the items on offer.

We have a new system for delivery dockets. From the 1st April, all our delivery books will have three copies. The customer will take the pink (middle) docket and we will retain the white docket (top) as original proof of delivery. The yellow (bottom) docket, will be posted to the customer only on request. This is to facilitate instances where the office/ accounts do not receive the POD from a site or goods inwards.

NOTE : Please request by fax or email if you want this yellow copy to be posted to you. Fax for the attention of accounts on 051-350050 or email : accounts@hwfasteners.com

NOTE FROM THE REPAIR CENTRE

Paslode have established a network of service centers and field-based service engineers to ensure that tools requiring repair and maintenance are back in service in the shortest possible time. As part of this **HW Fasteners** pass on a full maintenance and repair service to our customers.

Within this service our technicians fully strip the machines, carry out a degreasing procedure on the internal workings, and a full steam clean of all parts of the machines. Where repairs are required a diagnosis is carried out and quotations are available before work commences, however in order to do this machines must be fully stripped and a charge is incurred weather or not repair is gone ahead with.

Along with having an official repair center (One of only six in the country) **HW Fasteners** is also a warranty repair agent. This service applies to all irregardless of place of purchase. Within a Warranty repair your machine will be repaired **FOC** however there will be a charge if you require your tool to be serviced.

As an annex to this service **HW Fasteners** provide a loan machine while the customers gun is in for repair where possible (Subject to availability). This loan machine is **FOC** to customers who purchased from HW Fasteners Ltd., and at a nominal cost to those who purchased elsewhere.

STOCK TAKE

The dreaded annual Stock Take, will be held on the first and second of May. We apologize to all customers in advance for any inconvenience caused. We also regret that we will not have our own van deliveries on those days, but we will endeavor to send goods out by courier. We aim for the minimum disruption.

New product to come into our range are

- Victorinox Swiss Army Knives
- CATNIC Plasterers Beading – PVC and Galv
- DeWalt Hammer Drills 5kg 7kg etc.
- Ryobi Collated Screw Guns - @ €220.00 + VAT
- BAT STRAPS AND TRUSS SHOES ETC
- MARK 6 -VENTED HELMETS WITH VISOR

WE CAN NOW SEND OUR INVOICES BY EMAIL. SO IF YOU WOULD LIKE TO RECEIVE YOUR INVOICES BY THIS METHOD INSTEAD OF POST. PLEASE INDICATE BELOW AND FAX BACK TO **051-350050**.

COMPANY : _____

CONTACT : _____

E ADDRESS :

Vincent has prepared rates to Electricial and Plumbing contractors on the back of our very successful PULSA DEMO day.

For those who could not attend, we are holding this special offer during the month of April and also please feel free to contact Vincent for a demonstration.

The Pulsa Gas/ Nail system is the way of the future for fixing brackets, socket boxes, tracking, clips, cable holder etc into a variety of materials including Concrete, Steel and Block. Proven beyond doubt as a time saving, cost saving recommended and effective way to get the job done. See rates below.

SPECIAL OFFER 1

**BUY A PULSA 700E @ €650.00 + VAT
(RRP €1014 + VAT)
1 BOX OF NAILS (SC OR C) F.O.C.**

SPECIAL OFFER 2

**BUY ANY BOX OF PULSA NAILS (SC OR C)
@ €60.00 + VAT. (RRP €134.90)**

SC = STEEL CONCRETE NAIL
C = CONCRETE NAIL

PLEASE QUOTE OFFER NUMBER **150** WHEN ORDERING.



JUST REMEMBER THESE LITTLE CREATURES HAVE FEELINGS TOO ON EASTER SUNDAY. !!!!!!!!!!!!!

We had experienced a slight setback with repairs of Paslode Guns etc, but we have a new guy in store to take up the slack and increase the turnaround time.

Also, please note as and from April 1st, the service rates have increased slightly to reflect various economic conditions.